

## Turkey

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## TURKEY

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### INTRODUCTION

In Turkey, Organic Agriculture started in the 1984-85 season as a consequence of the growing organic market in European countries in the 1980's. Since then organic production has shaped up according to the demands coming from the foreign markets. The production is carried out by Turkish companies that contract with the farmers for the requested crop. Contracted farming on one hand was an instrument used to promote conversion to organic production in Turkey between 1984 and 2000 even if there were no subsidies for organic production due to guaranteed market and flow of technical information through contracting companies. On the other hand, it was a major drawback for further development of Organic Agriculture especially for the development of the domestic market because the farmers were expected to have the same contracts for the local markets. Besides it limited the product range, and only companies exporting abroad were involved in Organic Agriculture (Aksoy, 2004).

In 2003 and 2004, a major step was taken in Turkey which can be stated as generally nation-wide as interest for Organic Agriculture rose judging from the number of meetings held and articles published. One of the major steps taken is by the Ministry of Agriculture and Rural Affairs (MARA) in respect that it has widened its network through training programs in order to give service to farmers in each province and through research projects at national research institutes. Between January and March 2004, six workshops were organized by MARA through FAO's support in order to bring together all the stakeholders, discuss the current status of Organic Agriculture in Turkey and get feedback for the preparation of a project proposal to be submitted to donors. Another initiative undertaken by MARA was the signing of a protocol with the State Hydraulic Works on December 30 2003 in order to promote organic farming in the protection zones of 6 dams in Ankara, Konya, Kütahya, Çanakkale and Gümüşhane provinces. In addition to these, there are many small, new initiatives in the domestic market, and many non-governmental organizations have started to get involved in Organic Agriculture. Some of the developments in various fields such as the legislation, institution and capacity building, research, and market are briefly mentioned under the following headings.

### REGULATORY AND INSTITUTIONAL ASPECTS

The Council Regulation (EEC) No. 2092/91 of 24 June 1991 on organic production of agricultural products created a domino effect on world-wide Organic Agriculture. Turkey, as an important exporter to the EU, prepared a national regulation that will comply with the above mentioned EC regulation. The Turkish regulation came into force in December 24, 1994 (Official Gazette No. 22145) and after two minor amendments it was revised in July 11, 2002 (Official Gazette No. 24812) to include all related amendments (from EEC/92-EC 1804/99 and various others) modifications to the EEC 2092/91. The revised version includes plant and animal production, aquaculture and processing.

The competent authority is the Ministry of Agriculture and Rural Affairs (MARA) which is responsible for the overall management of the organic system. MARA services in Ankara are handled as two sections: main service units and advisory and control units. The main services at MARA are the General Directorate of Agricultural Production and Development (DGAP), General Directorate of Plant Protection and Control (DGPC), General Directorate of Structuring and Support, General Directorate for Agricultural Research and Department for Foreign Affairs and EU Coordination. Almost all these departments and DGs are involved in Organic Agriculture. Within MARA, up until August 22, 2003, the Organic Agriculture Committee (OAC) was established under the Department of Research, Planning and Coordination, one of the advisory and control units. The OAC was composed of representatives from various DGs and was the main decision - making body, whereas the Secretariat of OAC was responsible for execution. The OAC members were not permanent and represented their

DGs and were subject to frequent changes. Regulation Number 25287 published in August 22, 2003 in the Official Gazette restructured MARA and the responsibility has been given to DG of Agricultural Production. Currently 15 members employed by the Department of Alternative Agricultural Production Techniques (Branches on Legislation and policy, Data collection and evaluation and Alternative agricultural production) work on OA within the DGAP. The stakeholders are embraced through three committees established: National Orientation Committee (NOC), National Trade Committee (NTC) and National Research Committee (NRC). MARA, as the competent authority, is trying to develop strategies for the rapid and sound development of Organic Agriculture after consulting all stakeholders and is preparing an action plan to achieve these objectives.

According to the new structuring, organic teams are being established in each of the 81 provinces in Turkey. These units are expected to be composed of staff experienced in data collection (located at the Projects and Statistics Departments of the Provincial Directorates of Agriculture), standards, inspection and certification of Organic Agriculture and organic techniques in order to follow up the activities within the borders of their province.

As demanded by the Article 11 paragraph 1 (a) of regulation EEC 2092/91, Turkey prepared a file and applied to the EU to be accepted as a third country in 1995. After the revision of the regulation in 2002, MARA presented a revised file to the EU in order to be accepted as the third country. A comparative table of the existing Turkish regulation and the EC was prepared and sent to EU/Brussels in November 2003. To provide legal support in reinforcement, a framework law has been drafted to authorize MARA to make timely amendments and corrections when necessary and to issue punishments and fines in case of non-conformity. The rules and regulations valid in organic production are subject to rapid changes due to the dynamic nature of Organic Farming and this law will allow MARA to adapt these changes quickly. This law has already been discussed in the related Commission (as of July 12, 2004) and is expected to be adopted by the Parliament soon. After this adoption, the current regulation will be revised again within a year.

In Turkey, there are regulations and partial support for companies adopting ISO and HACCP and attempts for geographic identification; however there are no regulations present for typical products.

### **Data collection**

The State Institute of Statistics is the official body for collecting national data. It gathers agricultural data through provincial directorates of MARA. Production data on Organic Agriculture is collected by MARA through authorized inspection and certification bodies. Currently, MARA is upgrading its data collection and management systems. There seems to be a decrease in the number of farms and area under organic management as a result of this change in data collection and evaluation system. These changes are still on-going and can only be finalized during subsequent years. The current data released by MARA does not differentiate between the conversion period and fully organic stage and does not include any information on processed final products (eg. Textiles), processors, packers or companies involved in the domestic market. The data related for exportation is collected by the Undersecretary for Foreign Trade (UFT), and the Aegean Exporters' Union (AEU) acts as the coordinating institution. Most of these figures belong to the final product which makes it difficult to compare production and exportation and thus, creates doubts (e.g. Tomato paste versus tomato). MARA and ETO (Turkish Association on Organic Agriculture) became partners in the European Information System for Organic Markets (EISFOM), a coordination action supported by the EU that aims to develop a reliable and uniform data collection system within the European Union countries.

According to figures given by the Turkish Ministry of Agriculture and Rural Affairs for 2003, Organic Agriculture is practiced on 103 190 hectares by 13 044 farmers. The area inspected and certified for nature (wild) picking is 40 153. The total organic production reaches up to 291 875 tons. All data related to organic production in the year 2003 are given in tables 1-4 and figure 1. The products raised or harvested are presented in table 4. Besides these products of plant origin, animal products such as honey and meat are also obtained.

Table 1. Number of growers, production (ton) and area (ha) under organic management according to the geographical regions

#### AEGEAN REGION

Provinces	No. of Grower	Area (ha)	Production (ton)	Fresh (ton)
Afyon	919	1 630.92	6 790.21	118.36
Aydin	1445	8 435.44	21 832.17	30. 34
Denizli	140	322.20	2 972.13	0.00
Izmir	1214	109.82	16 369.07	455.75
Manisa	686	2 073.25	13 346.15	0. 00
Mugla	201	19 244.05	5 159.00	20. 10
Usak	32	59.50	8.00	0. 00
Kutahya	257	673.40	14 162.50	0. 00
TOTAL	4894	42 608.57	80 639.23	624.55

#### MEDITERRANEAN REGION

Provinces	No. of Grower	Area (ha)	Production (ton)	Fresh (ton)
Adana	18	59. 25	0. 00	0.00
Antalya	112	11 840. 28	3 973. 21	1.34
Burdur	133	363.68	606.59	0. 00
Hatay	4	411. 10	1 117.00	0. 00
Isparta	422	976. 67	21 998.90	6 270. 16
Mersin	40	3 456. 00	2 900.40	0.00
TOTAL	711	17 047.73	30 596. 10	6 271.50

#### MARMARA REGION

Provinces	No. of Grower	Area (ha)	Production (ton)	Fresh (ton)
Balıkesir	146	383.74	10 105.20	43.98
Bilecik	120	239.83	492.38	149.90
Bursa	230	648.24	9 313.27	258.74
Çanakkale	225	739.06	2 550.21	146.21
İstanbul	22	123.99	118.00	0.00
Sakarya	1	21.10	170.00	0.00
Kocaeli	2	88.60	102.50	0.00
TOTAL	746	1 860.82	12 746.36	554.85

#### SOUTH EASTERN ANATOLIA REGION

Provinces	No. of Growers	Area (ha)	Production (ton)	Fresh (ton)
Adıyaman	36	108.50	435.47	0.00
Gazi antep	8	1 629.80	6 212.57	0.00
K. maraş	107	1 311.10	9 804.00	0.00
Mardin	1	310.00	1 040.00	0.00
Şanlı urfa	221	18 332.60	59 542.60	211.73
TOTAL	373	21 692.00	77 034.64	211.73



**EASTERN ANATOLIA REGION**

Provinces	No. of Growers	Area (ha)	Production (ton)	Fresh (ton)
Erzurum	1836	3 857.00	0.00	0.00
Malatya	184	4 003.35	9 839.90	23.15
Sivas	1	30.00	60.00	0.00
Van	0	0.00	180.00	0.00
TOTAL	2021	7 890.35	10 079.90	23.15

**CENTRAL ANATOLIA REGION**

Provinces	No. of Growers	Area (ha)	Production (ton)	Fresh (ton)
Ankara	1	51.50	950.00	0.00
Çankırı	702	419.00	10 200.00	0.00
Kayseri	80	91.98	89.00	0.00
Konya	392	3 276.53	12 661.29	1 301.22
Nevşehir	137	205.66	1 471.60	0.00
Niğde	62	273.90	4 108.00	153.59
Tokat	0	1 849.00	100.00	0.00
TOTAL	1374	6 167.57	29 579.89	1 454.81

**BLACK SEA REGION**

Provinces	No. of Growers	Area (ha)	Production (ton)	Fresh (ton)
Artvin	120	683.40	382.90	0.00
Bolu	83	406.10	876.25	0.00
Düzce	145	656.22	1 362.35	12.35
Gümüşhane	158	82.40	2 089.00	0.00
Kastamonu	2 106	784.00	32 041.00	0.00
Ordu	117	1 246.10	1 905.71	0.00
Rize	1	0.00	0.15	0.00
Samsun	15	109.69	142.75	0.00
Sinop	75	163.50	1 192.41	0.00
Trabzon	87	1 348.81	1 102.10	0.00
TOTAL	2 907	5 480.22	41 094.61	12.35

Table 2. Total production of organic processed (dried, canned, deep - frozen, concentrated, and others) products

Product	Production raw material	Dried (Ton)	Deep Frozen (Ton)	Canned (Ton)	Concentrated (Ton)	Other
Sage	445.65	21.82	0.00	0.00	0.00	0.00
Raspberry	472.80	0.00	65.27	0.00	0.00	0.00
Azarole	200.00	0.00	0.00	0.00	0.00	0.00
Grapefruit	70.80	0.00	0.00	2.41	0.00	0.00
Anis	412.25	69.93	0.00	0.00	0.00	30.78
Pistachio	2.783.80	167.96	0.00	0.00	0.00	0.00
Juniper seed	195.10	0.00	0.00	0.00	0.00	0.00
Pear	7.662.51	2.59	3.62	4.16	185.51	0.00
Horse tail	15.00	0.00	0.00	0.00	0.00	0.00
Sunflower	177.62	0.00	0.00	0.00	0.00	0.00
Quince	1.903.30	0.00	0.00	0.00	35.20	0.00
Almond	651.50	29.80	0.00	0.00	0.00	0.00
Honey	1.099.80	0.00	0.00	0.00	0.00	202.80
Pepper	3.908.88	8.29	19.95	0.00	0.00	12.67
Rosemary	730.05	21.43	0.00	0.00	0.00	8.40
Blackberry leaf	25.00	0.00	0.00	0.00	0.00	0.86
Wheat	21.378.77	333.96	0.00	0.00	0.00	6.30
Bulgur	0.00	17.00	0.00	0.00	0.00	23.34
Walnut	530.63	0.32	0.00	0.00	0.00	0.68
Fig filled with walnut	0.00	0.00	0.00	0.00	0.00	0.64
Pine nut	2.375.28	157.05	0.00	0.00	0.00	0.25
Strawberry	3.496.90	0.00	766.96	0.00	0.00	0.00
Black cumin	78.00	0.00	0.00	0.00	0.00	1.00
Mountain sage	107.50	2.64	0.00	0.00	0.00	0.00
Daphne (Bay)	1.224.85	7.96	0.00	0.00	0.00	8.84
Tomato	26.492.50	60.60	0.00	58.25	0.00	0.00
Mulberry	95.76	4.07	0.00	0.00	2.85	0.00
Malva	344.83	0.00	0.00	0.00	0.00	0.00
Apple	71.928.21	101.08	0.00	121.35	4.937.40	15.20
Artichoke	100.03	100.03	100.03	100.03	100.03	100.03
Prune	7.932.88	5.40	113.87	33.65	0.00	0.00
Bean	205.41	3.53	0.00	0.00	0.00	0.00
Dry bean	162.00	4.09	0.00	0.00	0.00	0.00
Basil	72.40	2.46	0.00	0.00	0.00	0.00
Hazelnut	5.661.65	1.968.22	0.00	0.00	0.00	23.49
Rose	203.52	0.94	0.00	0.00	0.00	0.00
Rose water	0.00	0.00	0.00	0.00	0.00	15.10
Rose oil	0.00	0.00	0.00	0.00	0.00	0.05
Poppy	1.052.10	351.28	0.00	0.00	0.00	46.50
Russian olive	0.00	0.02	0.00	0.00	0.00	0.00
Linden	175.95	2.00	0.00	0.00	0.00	0.00
Fig	8.112.98	2.194.35	0.00	0.40	0.00	3.00
Courgette	111.83	0.08	21.90	0.00	0.00	0.00
Caper	416.85	0.00	0.00	22.04	0.00	0.00
Apricot	13.278.25	3.264.73	239.21	57.55	39.55	3.00
Apricot seed	0.00	54.83	0.00	0.00	0.00	0.00
Thyme	909.95	92.21	0.00	0.00	0.00	0.07
Cake mixture	0.00	0.61	0.00	0.00	0.00	0.00
Cumin	678.69	28.56	0.00	0.00	0.00	26.56
Sweet cherry	1.830.35	40.00	27.29	24.05	0.00	0.00



Product	Production raw material	Dried (Ton)	Deep Frozen (Ton)	Canned (Ton)	Concentrated (Ton)	Other
Mixed nuts	0.00	0.47	0.00	0.00	0.00	0.00
Macaroni	0.00	0.00	0.00	0.00	0.00	12.13
Mandarin	354.00	0.00	0.00	15.23	0.00	0.00
Melissa	20.10	0.72	0.00	0.00	0.00	0.00
Lentil	11.781.05	723.78	0.00	0.00	0.00	80.23
Lentil (red)	2.385.50	2.253.48	0.00	0.00	0.00	0.00
Lentil (green)	413.50	216.05	0.00	0.00	0.00	0.00
Mixed fruits	0.00	0.30	0.00	0.00	0.00	0.00
Fruit cocktail	0.00	0.36	0.00	0.00	0.00	0.00
Murt suyu	0.00	0.00	0.00	0.00	0.00	0.33
Murt yađý	0.00	0.00	0.00	0.00	0.00	0.01
Chickpea	4.884.75	2.517.37	0.00	0.00	0.00	23.00
Cotton	34.876.90	0.00	0.00	0.00	0.00	6.412.62
Eggplant	195.05	0.01	0.00	0.00	0.00	0.00
Concent. grape juice	9.72	0.00	0.00	0.00	0.00	1.08
Valonia	132.95	1.02	0.00	0.00	0.00	0.00
Leek	5.30	0.55	0.00	0.00	0.00	0.00
Fennel	520.10	171.40	0.00	0.00	0.00	20.92
Garlic	103.25	0.37	0.00	0.00	0.00	0.00
Sesame seed	204.66	0.96	0.00	0.00	0.00	0.00
Super mixture	0.00	0.90	0.00	0.00	0.00	0.00
Wine	0.00	0.00	0.00	0.00	0.00	0.00
Peach	2.086.50	0.00	0.00	32.73	4.24	0.00
Grape	9.505.37	2.426.11	0.00	0.00	0.86	116.93
Raisin	3.365.45	1.889.75	0.00	0.00	0.00	0.00
Sour cherry	5.994.12	0.00	722.01	35.04	7.95	0.00
Sour cherry pedicel	0.00	12.68	0.00	0.00	0.00	0.00
Olive	6.455.96	0.00	0.00	4.50	0.00	0.02
Olive oil	68.00	0.00	0.00	0.00	0.00	10.12

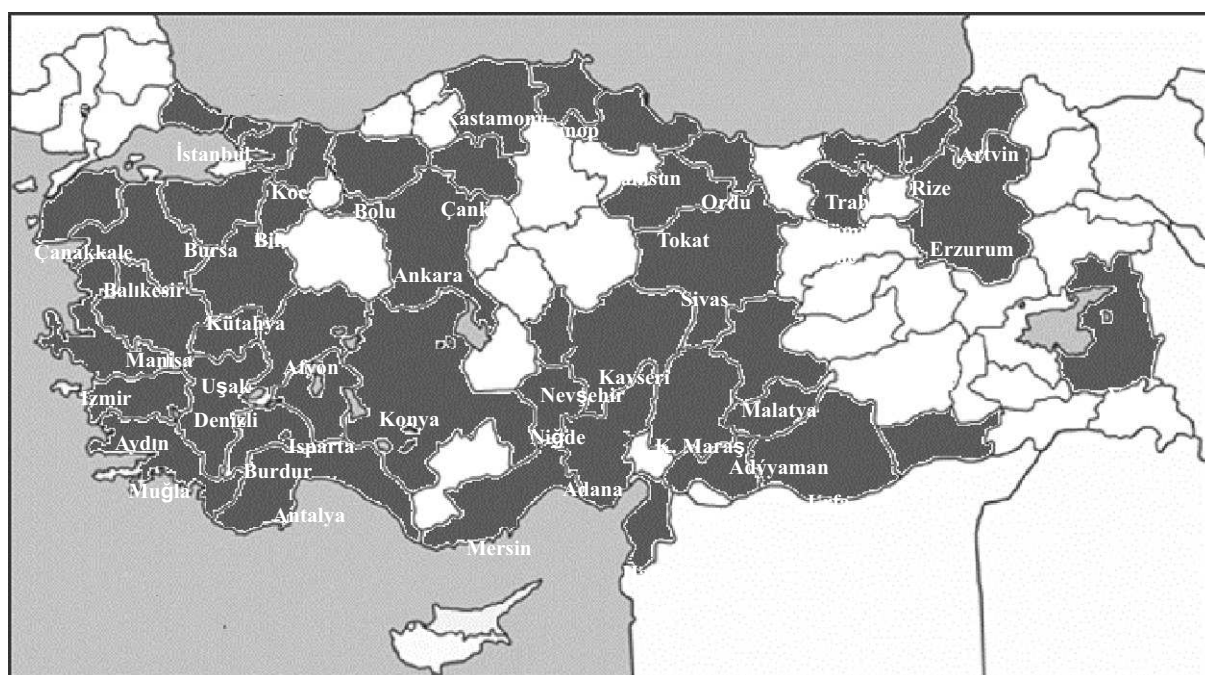


Figure 1. Provinces where organic production takes place in Turkey



Table 3. Organic production in various provinces

Provinces	No. of Growers	Area (Ha)	Production (Ton)	Provinces	No. of Growers	Area (Ha)	Production (Ton)
Adana	18	59,25	0,00	Kayseri	80	91,98	89,00
Adıyaman	36	108,50	435,47	K. Maraş	107	1.311,10	9.804,00
Afyon	919	1.630,92	6.790,21	Kocaeli	2	88,60	102,50
Ankara	1	51,50	950,00	Konya	392	3.276,53	12.661,29
Antalya	112	11.840,28	3.973,21	Kütahya	257	673,40	14.162,50
Artvin	120	683,40	382,90	Malatya	184	4.003,35	9.839,90
Aydın	1445	8.435,44	21.832,17	Manisa	686	2.073,25	13.346,15
Balıkesir	146	383,74	10.105,20	Mardin	1	310,00	1.040,00
Bilecik	120	239,83	492,38	Mersin	40	3.456,00	2.900,40
Bolu	83	406,10	876,25	Muğla	201	19.244,05	5.159,00
Burdur	133	363,68	606,59	Nevşehir	137	205,66	1.471,60
Bursa	230	648,24	9.313,27	Niğde	62	273,90	4.108,00
Çanakkale	225	739,06	2.550,21	Ordu	117	1.246,10	1.905,71
Çankırı	702	419,00	10.200,00	Rize	1	0,00	0,15
Denizli	140	322,20	2.972,13	Sakarya	1	21,10	170,00
Düzce	145	656,22	1.362,35	Samsun	15	109,69	142,75
Erzurum	1836	3.857,00	0,00	Sinop	75	163,50	1.192,41
G. Antep	8	1.629,80	6.212,57	Sivas	1	30,00	60,00
Gümüşhane	158	82,40	2.089,00	Ş. Urfa	221	18.332,60	59.542,60
Hatay	4	411,10	1.117,00	Tokat	0	1.849,00	100,00
Isparta	422	976,67	21.998,90	Trabzon	87	1.348,81	1.102,10
İstanbul	22	123,99	118,00	Uşak	32	59,50	8,00
İzmir	1214	10.169,82	16.369,07	Van	0	0,00	180,00
Kastamonu	2106	784,00	32.041,00	Total	13.044	103.190,25	291.875,92



Table 4. Organic production of wild species in Turkey

Product	No. of provinces	Production (Ton)
Sage	5	445,65
Azarole	3	200,00
Seeds of Juniper	4	195,10
Horse tail		15,00
Rosemary	6	730,05
St John's wort		6,00
Blackberry leaf		25,00
Calendula	2	0,13
Yarrow	2	7,00
Black cummin	3	78,00
Mountain sage	3	107,50
<i>Monarda didyma L</i>	1	1,00
Laurel	6	1.224,85
Dill	2	0,26
Thistle	3	30,00
Mistletoe	3	21,00
Chaste tree	3	105,05
Linden	6	175,95
Prune	1	295,00
Sheep's sorrel	1	20,00
Spruce	1	150,00
Myrtle	2	65,00
Oak	1	20,00
Elderberry	1	8,20
Lemon balm	1	0,10
Mullein	3	70,00
Wild pear	2	160,00
Wild apple	2	240,00
Wild plum	2	154,00
Speedwell	1	20,00
<i>Hyssopus officinalis L supsp.</i>	<u>1</u>	<u>0,08</u>

### Inspection and certification

MARA authorizes private and independent entities to carry out inspection and certification services in Turkey. The authorized IC bodies are IMO (Institut für Market Ökologie), BCS (BioControl System), ECOCERT, SKAL, ICEA ETKO and EKOTAR (Table 5). The first five companies are branches of the European registered companies and the latter are Turkish. The two Turkish companies cannot issue certificates for exportation to EU since they are not accredited. ETKO has an alliance with a European company to issue certificates in the EU. All the staff members of these seven inspections and certification bodies are Turkish citizens.

Table 5. List of the inspection and certification bodies authorized by the Turkish Ministry of Agriculture and Rural Affairs

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<u>ECOCERT</u> 220 Sok. 29/3 Bornova/İZMİR Tel: +90 (232) 343 43 60 / 3435550 Fax: +90 (232) 343 39 59	<u>SKAL</u> Süvari Cad. No:8/1 Bornova / İZMİR Tel: +90 (232) 343 26 51 Fax: +90 (232) 339 37 03
<u>BCS</u> Narlı Mah. Limon sok. Dicle apt. No:1 D:5 35320 Narlidere / İZMİR Tel: +90 (232) 239 09 07 Fax: +90 (232) 239 06 08	<u>IMO</u> 225 Sok. No:26/2 A Blok 35040 Bornova / İZMİR Tel: +90 (232) 347 47 05 Fax: +90 (232) 347 47 80
<u>ETKO</u> 160 Sok. No:13/ 7 35040 Bornova / İZMİR Tel: +90 (232) 339 76 06 Fax: +90 (232) 339 76 07	<u>EKOTAR</u> Adnan Menderes Bulvarı No: 36/1 Mersin / İÇEL Tel: +90 (324) 325 49 64 Fax: +90 (324) 327 19 44
<u>ICEA (started in 2004)</u> Mustafa Kemal Caddesi No. 166/2 35040 Bornova/İZMİR Tel: +90 (232) 342 60 68 Fax: +90 (232) 342 84 64	

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In addition to the enforcement of the law on Organic Agriculture and consequent changes in the regulation, new conditions for accreditation will be set forth.

In general, the fees demanded by the IC bodies are similar to each other but comparatively higher than many other countries. High cost of inspection and certification is one of the factors limiting the transition of individual farmers to organic management system. Currently, exporters reduce this cost by preparing the so-called “projects” that group a certain number of farms within the same region and thus divide the total cost among many farmers. Information relating to the farmers, processors, packers or traders are directly sent to MARA by each inspection body, and this information is currently not available to the public. The same is true for the authorized inspectors and board of certifiers within each company.

### **Support policies**

In Turkey, there are no subsidies specifically given to organic farmers. A direct payment is given to all farmers per unit surface area. The subsidies given for fertilizers and pesticides in conventional agriculture have also been removed. Recently, the Agricultural Bank decided to reduce the yearly interest rate of loans from 26 % to 11 % for production of organic goods and inputs used in organic agriculture.

### **RESEARCH**

In Turkey, research in agriculture and related fields is carried out mainly at universities (faculties of agriculture, food engineering, forestry, environment, aquaculture and fisheries, and vocational schools) that operate under Higher Education Council, at national research institutes (NAR) of MARA and at the Turkish Scientific and Technical Research Council institutes. There are very few research works being handled by the private sector. Since the last two years, MARA promotes and funds

research projects, albeit small, on organic farming in many of its NARs (National Agricultural Research Institutes) through a framework project supported by SPO. A number of research projects focus on a crop or on optimization of a technique, mainly on maintaining soil fertility through organic fertilizers and manure (Annexes 1,2).

In Turkey, the agencies that fund research proposals on Organic Agriculture based on competition are the State Planning Organization, Turkish Scientific and Technical Research Council, and University Research Funds and to a limited extent partial funding comes from the general budget of the institutions.

## **EDUCATION AND TRAINING**

At every faculty of agriculture there is at least one course on Organic Agriculture taught at graduate level, and a few electives. At some of the major universities, the post-graduate curriculum has a few special courses that can be elected. At Ege University Graduate School of Natural and Applied Sciences, new courses on Organic Agriculture will be offered starting from the 2004-2005 academic year and will include courses such as Biological Control in Organic Agriculture, Organic Animal Husbandry, Nutrition in Organic Animal Husbandry, Organic Vegetable Growing, Organic Fruit Growing, Organic Management in Vineyards and Economics and Marketing of Organic Products.

In Turkey, vocational schools (2-4years after high school to train technicians) started programs on Organic Agriculture. Kelkit Aydın Doğan Vocational School at Atatürk University (Kelkit/Gümüşhane) has a two year program on "Organic Agriculture" (and one year English prep) that started in 2003-4, and Suruç Vocational School at Harran University in Suruç/Urfa has a program on "Sustainable Agriculture" with a partial coverage of Organic Agriculture.

Training activities are being handled by MARA and ETO on a yearly basis. For the provincial units (PU) six training courses are held for technical staff and trainers on issues such as the inspection and certification procedures and general principles of organic plant and animal production in 2003. An FAO supported short course was given to the officers of related departments of MARA on accreditation procedures in Organic Agriculture in July 2004. Farmers' training programs are being handled by the extensionists at provincial level. In order to promote farmers in the protection zones of the selected 6 dams, MARA organized 39 training programs and trained 990 farmers.

## **MARKET ISSUES**

### **Producer organizations**

In Turkey, since most of the production is realized by contracting individual farmers, there are very few producer organizations involved in Organic Farming. These producer organizations are as follows:

#### *TARİŞ*

Address: Alsancak-İzmir

Number of members: 185 267 total and 328 organic farmers

Product Number of organic farmers/total number of members:

Dried fig 137 / 6 588

Raisin 35 / 23 000

Olive oil 156 / 27 779

Cotton 0 / 127 900

Market: Mainly European Union countries, domestic market (fig, raisin, olive oil, and vinegar to a small extent)

#### *BAŞMAKÇI No. 1 Rose Cooperative*

Address: Başmakçı/Afyon

Number of members: 487

Product: Rose products (dried petals, oil, water etc.)

Market: Germany

#### *ULUPINAR VILLAGE COOPERATIVE*

Address: ÇIRALI/Antalya

Products: Fresh fruits (Citrus) and vegetables, agro-eco tourism

Market: Domestic market

#### *BIDAŞ*

Address: BIDAŞ/BURSA

Products: Deep-frozen fruits and vegetables

Market: Mainly European Union countries

### **Domestic and export markets**

The food and non-food commodities produced organically in Turkey are destined for the European markets. The Undersecretary for Foreign Trade ([www.dtm.gov.tr](http://www.dtm.gov.tr)), the Aegean Exporters Union ([www.egebirlilik.org](http://www.egebirlilik.org)) and the Export Promotion Centre ([www.igeme.org.tr](http://www.igeme.org.tr)) deal with the exportation of organic products as well as conventional products.

Until 2003, organic production was mainly of plant origin. Production is directly realized by Turkish farmers. Companies are contracting with these individual farmers for the production of so called 'projects'. Since average plot sized are small and land is fragmented, a project on a commodity may involve over 100 farmers. Except for a few initiatives such as the Good Foundation and Rapunzel (with a Turkish shareholder), all the companies involved in the production and marketing of organic goods are Turkish (annex 3).

During the past years, there has been an increase in the exportation of processed organic goods. This trend creates an added value, in that it lowers the cost of transportation and diversifies the market; on the other hand, it hinders the production of commodities demanded by the local consumers e.g. fresh fruits and vegetables or cereals which are the main components of the Turkish diet. Consequently, the development of the domestic market was started as late as 1999 through the opening of health food or specialized shops. After a few unsuccessful attempts in supermarkets about ten years ago, there is now a slow but steady increase in organic products marketed through supermarket chains. After that health food shops were seen as more promising and a series of health food shops like City Farm or Nuh'un Ambarı were started in Istanbul. Currently, more organic products are being displayed on shelves of supermarket chains as Tansaş, Migros, Kipa, Metro and Carrefour since most of the urban consumers purchase their food from supermarkets and their fresh produce from open markets. A few companies (e.g. Organik Gıda, Pan Tarım) started to prepare fresh fruit and vegetables for the domestic market. The development of a domestic organic market will secure a more sustainable export market and will promote new product lines such as minimal processed vegetables and fruit which will in turn promote other activities such as on - farm processing. Therefore development of the domestic market is accepted as a priority by all the stakeholders including MARA, ETO and even by exporters. Organic foods of animal origin are expected to reach the shelves in 2005.

To support a domestic market, there is a need to increase awareness. In this respect, a trade fair entitled "Ekoloji" is held in Istanbul in March every year and during this week exhibitions and meetings are organized with representatives of different sectors. Another trade fair, "Festiva" now held in Istanbul and Ankara annually focuses more on health issues and cosmetics and accepts organic as a part of its activities. The main aim at these trade fairs is to increase public awareness, to establish a platform for producers, buyers and all interested parties and to diversify marketing channels.

To promote the domestic market, there is a need to assess how Turkish consumers perceive organic products which in many cases wrongly appear as a luxury and is thought to be out of the reach of many customers and consumers' willingness to spend on organic products. Another constraint that needs to be studied, clarified and lifted is the lack of trust in organically produced items as many customers do not believe the seriousness of the labelling and are wrongly persuaded that products claiming to be organically produced are not in fact organic. There are very few studies carried out in Turkey on marketing. One was on the consumer demand in Istanbul, Ankara and Izmir and a second was on the comparative production cost of raisins. Of recent, a detailed study was conducted by a group at the Gazi and Ankara Universities on the production cost of organic products; in this regard, additional studies are needed.

## **CONCLUSION**

Organic Agriculture in Turkey is on an increasing trend. In order to have a sustainable development there is a need to enforce a national strategy and to realize legislative and institutional changes, capacity building, technical and financial support for individual farmers converting to organic management, supporting production of on-farm and local inputs allowed in Organic Agriculture, research on priority areas, training through - out the production chain, promotion for market development, and integrating of organic raw material with other sectors such as textiles, cosmetics and tourism.

## **REFERENCES**

Aksoy, U. 2004. Organic Agriculture in Turkey: Its development and impact of contracted farming, 2<sup>nd</sup> Turkish Congress on Economics, İzmir, Turkey.  
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[www.eto.org.tr](http://www.eto.org.tr)  
[www.igeme.org.tr](http://www.igeme.org.tr)  
[www.tarim.gov.tr](http://www.tarim.gov.tr)  
[www.yok.gov.tr](http://www.yok.gov.tr)

## Annex1. Completed or and continuing research projects in Turkey

Project Title	The Determination of Basic Parameters in Ecological Production of Washington Navel Orange and Star Ruby Grapefruit
Project Dates	15. 03. 2000 – 15. 03. 2003
Project Leader	Mehmet TUNCAY mehmettuncay07@yahoo.com
Institute	East Mediterranean Research Institute
Project Title	Research on Possibilities of Growing Spinach and Tomatoes Under Organic Agriculture Conditions
Project Dates	2000 – 2003
Project Leader	Gülay BEŞİRLİ gul662000@yahoo.com
Institute	Atatürk Horticultural Research Institute Yalova/Turkey
Project Title	Researches on Organic Beekeeping Under Turkish Conditions
Project Dates	Jan. 2004 – Jan. 2009
Project Leader	Feyzullah KONAK beefkonak@mynet.com
Institute	Apiculture Research Institute Ordu/TURKEY
Project Title	A Research on Feasibility of Some Quality Safety Systems in National and International Marketing of Fresh and Dried Fig Production in Turkey
Project Dates	Jan. 2005 – Dec. 2006
Project Leader	Ferit ÇOBANOĞLU ferit_09@hotmail.com
Institute	Fig Research Institute Erbeyli-Aydın/TURKEY
Project Title	Organic Local Cattle (Kilis and Local Southern Yellow) Breeding
Project Dates	2005 – continual
Project Leader	Dr. Adnan ÜNALAN adun58@mail.cu.edu.tr
Institute	Çukurova Agricultural Research Institute, Adana/TURKEY
Project Title	Determination of Possible Usage of Some Plant Extracts Against Pests in Organic Vegetable Production Under Protection
Project Dates	01. 01. 2005 – 01. 01. 2010
Project Leader	Dr. Pervin ERDOĞAN pervin_erdogan@hotmail.com
Institute	Plant Protection Central Research Institute, Ankara/TURKEY
Project Title	Management of Disease, Pest and Weed Control in Organic Citrus Production in East-Mediterranean Region
Project Dates	01. 01. 2003 – 31. 12. 2007
Project Leader	Dr. Naime Z. ELEKÇİOĞLU nelekcioğlu@yahoo.com
Institute	Plant Protection Research Institute, Adana/TURKEY
Project Title	Organic Agriculture Research in Cereal-Legume Rotation System
Project Dates	2004 – 2008
Project Leader	Dr. Muzaffer AVCI muzafavci@yahoo.com
Institute	Crop Plants Research Institute ***
Project Title	Organic Pomegranate Growing
Project Dates	2002 – 2005
Project Leader	Esin ATASEVEN IŞIK esin_ataseven@hotmail.com
Institute	East Mediterranean Research Institute Antalya/TURKEY
Project Title	Organic Grapefruit Growing
Project Dates	2003 – 2006
Project Leader	Zeynep ERYILMAZ zeyneperyilmaz@mynet.com
Institute	East Mediterranean Research Institute Antalya/TURKEY
Project Title	Organic Strawberry Growing in Black-Sea Region of Turkey
Project Dates	2003 – 2006
Project Leader	İdris MACİT idrismacit@yahoo.com
Institute	Black Sea Agricultural Research Institute Samsun/TURKEY



Project Title           Organic Apricot Growing in Malatya Region  
Project Dates           2002 – 2004  
Project Leader         Sezai ŞAHİN ssahin44@yahoo.com  
Institute               Fruit Growing Research Institute, Malatya/TURKEY

Project Title           Organic Sultana Seedless Grape Growing  
Project Dates           2002 – 2006  
Project Leader         Fadime ATEŞ fadimeates2@yahoo.com  
Institute               Viticulture Research Institute Manisa/TURKEY

Project Title           Organic Olive Production in the Aegean Region  
Project Dates           2002 – 2007  
Project Leader         Dr. Nejat ÖZİLBEY n.ozilbey@zae.gov.tr  
Institute               Oliviculture Research Institute Bornova, Izmir/TURKEY

Project Title           Organic Grape Production  
Project Dates           2003 – 2007  
Project Leader         Abdülkadir AKGÜN akgun27@yahoo.com  
Institute               Pistachio Research Institute G. Antep/TURKEY

Project Title           Organic Pistachio Production  
Project Dates           2003 – 2007  
Project Leader         İzzet AÇAR izzetacar@yahoo.com  
Institute               Pistachio Research Institute G. Antep/TURKEY

Project Title           Investigation on Possibility of Organic Strawberry Growing Under Isparta (Eğirdir)  
Conditions  
Project Dates           2001 – 2004  
Project Leader         Adem ATASAY adematasay@ebkae.gov.tr  
Institute               Eğirdir Horticultural Research Institute Eğirdir, Isparta/TURKEY

Project Title           Organic Apple Growing Under Isparta Conditions  
Project Dates           2002 – 2007  
Project Leader         Adem ATASAY adematasay@ebkae.gov.tr  
Institute               Eğirdir Horticultural Research Institute Eğirdir, Isparta/TURKEY

Project Title           Organic Sweet Cherry Growing Under Eğirdir Conditions  
Project Dates           2003 – 2008  
Project Leader         Adem ATASAY adematasay@ebkae.gov.tr  
Institute               Eğirdir Horticultural Research Institute Eğirdir, Isparta/TURKEY

Project Title           Organic Growing of Bursa Siyahı (Bursa Black) Fig Cultivar  
Project Dates           2002 – 2006  
Project Leader         Dr. Erol YALÇINKAYA erolyalcinkaya@hotmail.com  
Institute               Atatürk Horticultural Research Institute Yalova/TURKEY

Project Title           Organic Strawberry Growing in Marmara Region  
Project Dates           2002 – 2005  
Project Leader         Dr. Burhan ERENOĞLU burhanerenoglu@hotmail.com  
Institute               Atatürk Horticultural Research Institute Yalova/TURKEY

Project Title           Organic Kiwifruit Cultivation  
Project Dates           2002 – 2006  
Project Leader         Dr. Temel YALÇIN temel\_y@hotmail.com  
Institute               Atatürk Horticultural Research Institute Yalova/TURKEY

Project Title           Organic Olive Growing in Mut Region  
Project Dates           2003 – 2005  
Project Leader         Ebubekir GÜR ebubekirgur@yahoo.com  
Institute               Alata Horticultural Research Institute mersin/TURKEY





Project Title	Organic Apricot Growing in Mut Region
Project Dates	2003 – 2005
Project Leader	Mustafa BİRCAN mustafabircan33@yahoo.com
Institute	Alata Horticultural Research Institute Mersin/TURKEY
Project Title	Organic Wine Grape Growing and Wine Making in Thrace Region
Project Dates	2003 – 2005
Project Leader	Dr. Yılmaz BOZ yboz@bagcilik.gov.tr
Institute	Tekirdağ Viticulture Research Institute Tekirdağ/TURKEY
Project Title	Effects of Different Organic Fertilizers on Fruit Yield and Quality of Dried Fig cv. Sarilop
Project Dates	2002 -2005
Project Leader	Nilgün TAN nilguntopcu@hotmail.com
Institute	Adnan Menderes Univ. Faculty of Agriculture, Dept. of Soil Sci Aydin/TURKEY
Project Title	Determination of Quality of Tomatoes and Tomato Products Cultivated by Both Organic and Conventional Methods
Project Dates	2001 – 2004
Project Leader	Turgay MERCAN turgaymercan@yahoo.com
Institute	Bursa Food Inspection and Central Research Institute Bursa/TURKEY
Project Title	Organic Vegetable Production in Protected Cultivation
Project Dates	2002 -2007
Project Leader	Dr. Nurşen ÖZÇELİK n_ozcelik@hotmail.com
Institute	East Mediterranean Research Institute Antalya/TURKEY
Project Title	Effects of Various Organic Manures on Nitrogen Leaching and Fruit Yield and Quality of Organically grown Open Field Red Pepper ( <i>Capsicum annum L.</i> )
Project Dates	2001 – 2004
Project Leader	Alev GÜRPINAR alevpinar@yahoo.com
Institute	Ege Agricultural Research Institute Menemen, İzmir/TURKEY
Project Title	Research on Suitable Crops in Rotation and Conversion Period for Organic Red Pepper Production in K. Maraş
Project Dates	2003- 2009
Project Leader	B. Bülent ARPACI bsarpaci@hotmail.com
Institute	K. Maraş Agricultural Research Institute K. Maraş/TURKEY
Project Title	Organic Growing of Leek
Project Dates	2002 – 2005
Project Leader	Gülay BEŞİRLİ gul662000@yahoo.com
Institute	Atatürk Horticultural Research Institute Yalova/TURKEY
Project Title	Adaptation of <i>Origanum</i> and <i>Thymus</i> Species Naturally Grown in Mediterranean Region to Organic Culture and Determination of Lines Providing High Quality and Yield
Project Dates	2002 – 2007
Project Leader	Naim ÖZGÜR fakkaya2002@yahoo.com
Institute	East Mediterranean Research Institute Antalya/TURKEY
Project Title	Growing Organic <i>Pleurotus</i> spp.
Project Dates	2003 – 2005
Project Leader	Dr. Şeref Aksu aksuseref@yahoo.com
Institute	Ege Agricultural Research Institute Menemen, İzmir/TURKEY
Project Title	Comparison of Maize Cultivars Under Organic Management
Project Dates	2003 – 2005
Project Leader	Dr. Ahmet ÖZ ahmetoz01@hotmail.com
Institute	Black Sea Agricultural Research Institute Samsun/TURKEY



Project Title	Comparison of Yield, Cost and Quality in Organic and Conventional Corn, Soybean, Chickpea and Bean Production
Project Dates	2003 – 2005
Project Leader	Mustafa ACAR mustafaacar_tr@yahoo.com
Institute	Black Sea Agricultural Research Institute Samsun/TURKEY
Project Title	Development of Organic Soybean Production Systems in The Black Sea Region of Turkey
Project Dates	2003 – 2005
Project Leader	Mehmet ERDOĞMUŞ erdogmusm55@yahoo.com
Institute	Black Sea Agricultural Research Institute Samsun/ TURKEY
Project Title	Development of Organic Dry Bean and Chickpea Production Systems in the Black Sea Region
Project Dates	2003 – 2005
Project Leader	Dr. Hüseyin ÖZÇELİK huozcelik@hotmail.com
Institute	Black Sea Agricultural Research Institute Samsun/TURKEY
Project Title	Researches on Organic Dry Bean Production in the East Anatolian Region
Project Dates	2003 – 2007
Project Leader	Engin KILIÇ engin722000@yahoo.com; Ýbrahim ULUKAN
Institute	East Anatolian Agricultural Research Institute and Erzincan Horticultural Research Institute Erzincan/TURKEY
Project Title	A Research on Growing Vetch + Barley Mixture in Rotation with Maize and Soybean in Organic Farming
Project Dates	2003 – 2005
Project Leader	Dr. Hüseyin ÖZPINAR huseyin_ozpinar@hotmail.com
Institute	Bornova Agricultural Plant Protection Research Institute Bornova -Izmir/TURKEY
Project Title	Research on Possibility of Organic Cotton Growing in K. Maraş
Project Dates	2004 – 2008
Project Leader	M. Nefi KISAKÜREK kisakureknefi@hotmail.com
Institute	K. Maraş Agricultural Research Institute K. Maraş/TURKEY
Project Title	Determination of the effects of some pre-plants on yield and Yield Components of Lentil in Diyarbakir Conditions
Project Dates	2003 – 2007
Project Leader	Murat KOÇ muratkoc75@hotmail.com ; M. Hadi AYDIN
Institute	South Eastern Anatolia Agricultural Research Institute, Diyarbakır/TURKEY
Project Title	Investigation on Possibility of Cotton Production at Big Meander River Basin
Project Dates	2002 – 2007
Project Leader	Dr. İsa ÖZKAN iozkan09@hotmail.com
Institute	Nazilli Cotton Research Institute Nazilli-Aydin/TURKEY
Project Title	Development of Organic Dry Bean Production in East Anatolian Region
Project Dates	2003 – 2007
Project Leader	İbrahim ULUKAN iulukan66@hotmail.com
Institute	Erzincan Horticultural Research Institute Erzincan/TURKEY
Project Title	Wheat and Vetch Production in Organic Agriculture
Project Dates	2002 – 2005
Project Leader	Dr. Murat OLGUN burakolg@hotmail.com
Institute	East Anatolian Agricultural Research Institute Erzurum/TURKEY
Project Title	Development of Organic Potato Production in Eastern Anatolia
Project Dates	2003 – 2005
Project Leader	Ahmet Metin KUMLAY
Institute	East Anatolian Agricultural Research Institute Erzurum/TURKEY



Project Title	Research on Possibility of Organic Fish Production in the South Eastern Anatolia Region According to Organic Standards
Project Dates	2002 – 2004
Project Leader	Cevat YILMAZ cevatyilmaz23@hotmail.com
Institute	Elazığ Aquaculture Research Institute Elazığ/TURKEY
Project Title	A Research on Organic Sheep Rearing and Lamb Fattening in South Marmara Conditions
Project Dates	2002 – 2005
Project Leader	Ayhan CEYHAN ceyhan_ayhan@hotmail.com
Institute	Uludağ University Fac. Of Agriculture Dept. of Animal Husbandry Bursa/TURKEY
Project Title	An Investigation on Organic Aquaculture in the East Black Sea Region of Turkey
Project Dates	2002 – 2004
Project Leader	Yahya ÇAVDAR cavdaroglu61@hotmail.com
Institute	Trabzon Aquaculture Central Research Institute Trabzon/TURKEY
Project Title	Composting Olive-Mill By-product (Olive Cake) and Utilization as Organic Fertilizer
Project Dates	2001 – 2004
Project Leader	Assoc. Prof. Dr. Serap SOYERGİN serapsoyergin@hotmail.com
Institute	Atatürk Horticultural Research Institute Yalova/TURKEY
Project Title	Sustainable Agriculture Systems in Turkey and Determination of Policies to Manage the Needs
Project Dates	2002 – 2005
Project Leader	Filiz PEZİKOĞLU fpezikoglu@yahoo.com
Institute	Atatürk Horticultural Research Institute Yalova/TURKEY
Project Title	Organic Growing of Table and Dried Sultanas in Turkey
Project Dates	1999 – 2002
Project Leader	Assoc. Prof. Dr. Ahmet ALTINDIŞLI altindis@ziraat.ege.edu.tr
Institute	Ege Univ. Fac. Of Agric, Dept. of Hortic. 35100 Bornova-Izmir/Turkey
Project Title	Organic Vegetable Production Under Protection
Project Dates	1999 – 2001
Project Leader	Prof. Dr. Yuksel TUZEL tuzel@ziraat.ege.edu.tr
Institute	Ege Univ. Fac. Of Agric, Dept. of Hortic. 35100 Bornova-Izmir/Turkey
Project Title	Organic Vegetable Production in Taurus Mountain Villages
Project Dates	2001 -
Project Leader	Prof. Dr. Onur ERKAN
Institute	Agricultural Economics Dept. Faculty of Agriculture Çukurova University Adana/TURKEY*
Project Title	Estimation of Potential Demand for Environmentally Friendly Products in Istanbul, Ankara and Izmir Provinces
Project Dates	2001 – 2004
Project Leader	Prof. Dr. Sedef AKGUNGOR
Institute	Işık University Fac. Of. Economics Istanbul/TURKEY
Project Title	Comparative economic analysis of Organic and Conventional Plant Production and possibility to Develop Production and Marketing of Organic Products
Project Dates	2001 – 2004
Project Leader	Assoc. Prof. Dr. Harun TANRIVERMİS
Institute	Ankara Univ. Fac. Of Agric. Dept. of Agr. Economics, Ankara/TURKEY
Project Title	Organic Cherry Production
Project Dates	1999 – 2002
Project Leader	Prof. Dr. Serdar TEZCAN
Institute	Ege Univ. Fac. of Agric., Dept. of Plant Protection Bornova-Izmir/TURKEY



Project Title Investigation on Possibility of Controlling *Balanus (Curculio) nucum* L. by Using Organic Preparations  
Project Dates 2003 – 2006  
Project Leader Mine RUŞEN mrusen2002@yahoo.com  
Institute Hazelnut Research Institute Giresun/TURKEY

Project Title Management of Diseases, Pests and Weeds in Organic Tomato Production in Eastern Mediterranean Region  
Project Dates 2002 – 2005  
Project Leader Ayşegül ÇOLAK aytul201@hotmail.com  
Institute Adana Plant Protection Research Institute Adana/TURKEY

Project Title Management of Disease, Pest and Weed Control in Organic Cherry Production in Central Anatolia Region  
Project Dates 2003 – 2007  
Project Leader Dr. Ayşe ÖZDEM aozdem1@hotmail.com  
Institute Central Plant Protection Research Institute, Ankara/TURKEY

Project Title Extension of Area-wide Control of European Grapevine Moth by Using Mating Disruption Technique in the Aegean Region  
Project Dates 2003 – 2005  
Project Leader Dr. F. Özlem ALTINDİŞLÝ altindisli@yahoo.com  
Institute Bornova Plant Protection Research Institute Bornova-Izmir/TURKEY

Source: DG Agricultural Research at Ministry of Agriculture and Rural Affairs, personal communication.

Annex 2. Completed post-graduate thesis (MSc. and PhD.) in Turkey

Thesis title	Marketing of ecological (organic) agricultural products
Date of Completion	2002
Leader	Tuğba Uskuç TÜRKÖZ
Institute	Celal Bayar University Institute of Social Science Manisa/TURKEY
Thesis title	The Effects of Adding Lime to Soils on Microbiological Activity, Humus Formation, Productivity and Quality of the Soils in Organic Growing
Date of Completion	1998
Leader	Günnur DÖLER
Institute	Ege University Fac. of Agriculture, Bornova -Izmir/TURKEY
Thesis title	Environmental pollution problems caused by input using and organic farming application in Turkish agriculture: Manisa example
Date of Completion	1997
Leader	Emine Olhan
Institute	Ankara University Institute of Natural and Applied Sciences Ankara/TURKEY
Thesis title	A Research on current status of Turkish organic dried fig and possibilities to advance in the world market
Date of Completion	2002
Leader	Berrin ŞAHİN
Institute	Adnan Menderes Univ. Institute of Natural and Applied Sciences Aydın/TURKEY
Thesis title	Researching the development process of Organic Agriculture in Turkey on firm bases and evaluating the export performance
Date of Completion	2002
Leader	F. Çiler Günaçar
Institute	Dokuz Eylül Univ. Institute of Social Science Izmir/TURKEY
Thesis title	An Investigation on the effects of organic growing methods on yield and quality properties of processing tomato
Date of Completion	2000
Leader	Eda Canbazoğlu
Institute	Ege Univ. Institute of Natural and Applied Sciences Izmir/TURKEY
Thesis title	Research on the effect of organic and conventional management systems on yield and quality of Round Seedless Vineyards
Date of Completion	1999
Leader	H. Hakan Pamuk
Institute	Ege Univ. Institute of Natural and Applied Sciences Izmir/TURKEY

Source: Turkish Higher Education Council ([www.yok.gov.tr](http://www.yok.gov.tr)), personal communication.

## Annex 3. Processors and Exporters of Organic Products in Turkey

COMPANY *	ADDRESS **	TELEPHONE	FAX	PRODUCT (S) ***
AKÇA	Üniversite cad. No:84 Bornava-İZMİR	90 232 435 05 65	90 232 435 05 27	1
ASLANTÜRK Gıda İhr.lth. ve Tic. Ltd.Şti.	Yolgören Mah.Rize Cad. No: 13 61700 Araklı / TRABZON	90 462 721 52 78 90 462 722 61 18	90 462 721 63 41	2
AYSAN Dış. Tic. Fındık San. ve Paz. Ltd.Şti.	Kazım Karabekir Cad.No: 15 52100 ORDU	90 452 223 08 90	90 452 233 04 23 90 452 233 04 24	2
BALSARI Yağ. San. ve Tic.Ltd. Şti.	407 SOK. No: 2 İZMİR	90 232 479 10 76	90 232 479 03 87	6
BİLGİNOĞLU	Akçay Cad. NO:53 Gaziemir- İZMİR	90 232 251 12 18	90 232 251 17 34	6
DİRAFKO Dış Tic.Gıda San. Ltd.Şti.	1570 Sok. No:17 Kat: 6/ 601 Çınarlı -İZMİR	90 232 461 12 33	90 232 486 51 81	1
DURAK Fındık San. A.Ş.	Liseli Mah.Belediye Cad. No. 8 52300 Ünye -ORDU	90 452 323 92 82	90 452 323 31 53	2
EMSAL Tekstil San .Tic.Ltd. Şti.	10007 Sok No:34 Atatürk Organize Sanayi Bölgesi Çiğli -İZMİR	90 232 376 86 86	90 232 376 86 80	8
ETEM ÖZSOY Tarım Tic. ve San. A.Ş.	Manas Bul. No: 72 Salhane -İZMİR	90 232 371 51 50	90 232 341 68 80	1, 7
GABAY DIŞ. Tic. ve Gıda San. A.Ş.	1477Sok. No:7/4 İZMİR	90 232 463 10 52	90 232 463 04 79	1
GOOD FOOD FOUNDATION	161 Sok. NO: 22 D:5 Bornova/İZMİR	90 232 374 31 31	90 232 374 40 25	1, 2, 3, 5
GÖKAY Soğuk Hava Tesisleri a.ş.	İsmet İnönü Cad. Şehir Çıkışı 10. Km. P.K.11 Gar Postanesi 26301 ESKİŞEHİR	90 222 330 63 63	90 222 330 63 66 90 222 335 22 44	4



COMPANY *	ADDRESS **	TELEPHONE	FAX	PRODUCT (S) ***
HIPP	1420 Sok. No:116 D:1 Alsancak/İZMİR	90 232 422 29 35	90 232 421 92 73	10
IŞIK Tarım San. ve Tic. A.Ş.	Şair Eşref Bul. No:6 Şamlı İş Merkezi No:605 Alsancak/İZMİR	90 232 441 52 74 90 232 874 81 28	90 232 441 19 31 90 232 874 83 97	1, 2, 6, 7
KADIOĞLU	İşçiler Cad. No:176 Alsancak/İZMİR	90 232 421 36 80	90 232 422 25 49	1, 8
KAHRAMAN Tarımsal Ürünler Tic. ve San. Ltd. Şti.	Uray Cad. 11. Sok. Esenhan No:1 MERSİN	90 324 233 95 52 90 324 233 78 52	90 324 237 16 24	2, 5
K.F.C. Gıda Tekstil San. Ýth. Ýhr. Yat. A.Ş.	Sok. No:40/B Karşıyaka/İZMİR	90 232 831 35 05	90 232 831 35 10	1
KIRICI Diş. Tic. A.Ş.	Yeni Sire Pazarı MALATYA	90 422 311 01 23	90 422 311 01 22	1
KOSTANOĞLU Tekstil ve Kur u Meyve Tic. San. Ltd. Şti.	Refik Tulga Cad. No: 11 Çamdibi/İZMİR	90 232 486 10 90	90 232 435 02 78	1, 2, 5, 9
MAVİ DENİZ Gıda San. A.Ş	Çamlıca Köyü Torbalı/İZMİR	90 232 866 30 00	90 232 866 31 38	1, 2, 5
NECDET BÜKEY Tarım Ürünleri San. ve Tic. A.Ş.	Sanat Cad. No: 28 İZMİR	90 232 433 64 86	90 232 457 63 36	7, 8
NECİP ERSOY	Ýşçiler Cad. No:126 Yenişehir/İZMİR	90 232 433 33 88	90 232 433 97 99	1
NUKA	Hacet Cad. NO: 4 Alanya ANTALYA	90 242 513 86 84	90 242 513 86 83	10
NİMEKS.	1139 Sok. No:2 Yenişehir İZMİR	90 232 376 81 18	90 232 445 87 81	1, 2, 4, 5
OĞUZCAN	Ankara Asfaltı 40.Km Kemalpaşa –İZMİR	90 232 874 88 88	90 232 874 88 27	1, 4
ORKA Tarım Ürün San. ve Tic.Ltd.Şti.	1379 Sok. No: 59 Kat: 7/ 704- 705 Alsancak-İZMİR	90 232 441 39 28	90 232 441 39 30	1





COMPANY *	ADDRESS **	TELEPHONE	FAX	PRODUCT (S) ***
ÖZTAŞ Tarım Tic.End.A.Ş.	Atatürk Cad.Soyhan No : 378/1 Alsancak –İZMİR	90 232 422 72 18	90 232 421 98 92	1
PAGYSA Pamuk Gıda Yerli Ürün.Tic.ve San. A.Ş	Şehit Fethi Bey Cad.No. 32/6 İZMİR	90 232 461 20 39	90 232 435 28 00	1
PAKO Tarım Ürün. Dış Tic. A.Ş.	Sanat Cad.No : 45 Çamdibi –İZMİR	90 232 449 81 69	90 232 449 81 68	1
RAPUNZEL	Ankara Asfaltı 40. km Ören Kemalpaşa – İZMİR	90 232 877 71 32...36	90 232 877 71 37	1, 2 , 4 , 5, 6
RİMERNA Dış.Tic.A.Ş.	1375 Sok. No. 18 / 3 35210 Alsancak –İZMİR	90 232 421 81 77	90 232 463 34 25	1
S.S. BAŞMAKÇI 1 No'lu Tarımsal Kalkınma Gül Koop.	Başmakçı Nahiyesi Dinar – AFYON	90 272 411 27 58	90 272 411 20 97	10
SANEKS Kuru İncir İşleme ve Tic. A.Ş.	Gazi Bul. Nebioğlu İşhanı No:87 / 308 İZMİR	90 232 425 90 01	90 232 425 90 02	1, 4, 5
STADİA Turz. Ve Tic. İnş.San. Ltd. Şti.	İskele Mah. Ambarcı Cad.Akdeniz İşhanı Kat:1 Datça –MUĞLA	90 252 712 81 60	90 252 721 24 03	9
SULSAN Tarım Ürün ve Gıda ve Tic.A.Ş.	Kıbrıs Şehitleri Cad.1479 Sok. Rozlin Apt.Kat: 6 D:17 İZMİR	90 232 422 72 75	90 232 422 72 78	1
ŞENTAŞ Tarım Ürün. İhr.San.ve Tic.A.Ş.	Halit Ziya Bul .NO : 70 İZMİR	90 232 483 71 20	90 232 489 26 60	1 , 2
TAMSAN Gıda Ürün San ve Tic. Ltd.Şti.	1444 Sok No. 16/ B Kat:1 İZMİR	90 232 479 55 41	90 232 479 55 68	7
TARİŞ İncir T.S.K.B.	1492 Sok No: 14 Alsancak-İZMİR	90 232 463 55 00	90 232 421 00 66	1
ÜZÜMSAN Üzüm San. ve Tic.A.Ş.	P.K.133 Pasaport İZMİR	90 232 486 80 43	90 232 486 87 89	1

\* In Alphabetical order \*\* Source: Ege Exporters' Union \*\*\* Product codes: 1. Dried fruits, 2. hazelnut and other nuts, 3. Dried vegetables, 3. Fresh, canned, frozen fruits and vegetables, 4. Cereals, Grain legumes, 5. Olive oil, 6. Forest products 7. Textile, yarn, raw material 8. Honey 9. Others.